



2019 ANNUAL REPORT APRIL 22, 2019

CEO's Report

As we look back on 2018, it's clear there were ups and downs, challenges and successes. Along the way, we learned a lot about who we are as a credit union and who we are as a community. Most importantly, we learned that WE are HopeSouth. Our members. Our staff. Our volunteers. Together, we are creating something special, a financial cooperative that benefits our entire community.

We are proud to be a local credit union with a staff and volunteer team comprised entirely of individuals from right here in Abbeville County. Unlike some institutions that are merely branches of larger organizations in other locations, HopeSouth is committed to investing in the community we serve because it's the community where we live.

In 2018, HopeSouth supported more than 20 local organizations through sponsorships and donations, and over the last four years, our credit union has contributed more than \$235,000 to various community groups and charitable organizations. These contributions are evidence of our commitment in action.

To our volunteer team, thank you for leading with excellence. To our dedicated staff, thank you for faithfully serving our members and improving our community. And to our valued members, thank you for your ongoing trust and support. 2018 was a wonderful year, and thanks to you, the future is bright here at HopeSouth.

With gratitude, Faye Crocker, CEO

2018 FINANCIAL REPORT Assets Total Loans \$11.791.822 Loan Loss Allowance (230,394)Cash & Investments 8,680,072 **Prepaid Expense** 44.868 **Fixed Assets** 429,171 **Accrued Income** 54.802 **Total Assets** \$20,770,341 **Liabilities & Equity** Liabilities \$561.391 **Total Shares** 16.496.048 Regular Reserve 335,597 **Undivided Earnings** 3,442,305 \$20,770,341 **Total Liabilities & Equity Income & Expense Total Income** \$1,943,735 **Total Operating Expense** 1,602,897 Total Dividend Expense 40,735 Disposed Assets/Gain or Loss (12,913)

2018 By The Numbers

Net Income



Auto Loans \$3.7 Million



Visa® Credit Cards \$964 Thousand

\$313,016



Personal Loans \$649 Thousand



New Members

GIVING BACK

Community Partnerships & Community Development Activities

In 2018, HopeSouth partnered with many organizations and charities over the greater Abbeville region to better our community. Take a look at some of the wonderful projects we were privileged to help sponsor:



ANNUAL AFFILIATE
MEMBERSHIP/ABBEVILLE
CONSERVATION
\$100



DIXIE HIGH SCHOOL ATHLETICS \$175

ANDY DAVIS BENEFIT \$100

\$20.000

\$2,000

TRACY JACKSON PROGRAM



SHRINE CIRCUS
\$130

FULL TEAM SPONSOR/ ABBEVILLE COUNTY RECREATION \$300

*1,750



CF CHARTER FFA NATIONAL TRIP DONATION \$100

OPERATION IMPACT

\$145



AHS CHEERLEADERS \$175

ACSD OPENING DAY BREAKFAST 2018 \$1.262

\$210



ROTARY CLUB

ABBEVILLE CAPITAL PROJECT DONATION "PENNY FOR PROGRESS" \$1.500



ABBEVILLE YOUTH ATHLETICS \$500

CFCS FOOTBALL PROGRAM \$275

Over the past four years, we have also donated over \$235,000 to various community groups and charitable organizations. In total, HopeSouth has invested over \$263,962 for the improvement and support of our outstanding community.

The Credit Score Experts Latrinda & LeeAnne



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This credit union is federally insured by the National Credit Union Administration and is an Equal Housing Lender.